

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT September 30, 2021

IC&I - BUSINESS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	1	4	75- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	4	50- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,813,850	3,728,380	2 %	57,504,578	31,992,482	79 %
Units Listed	99	81	22 %	794	876	9- %
Units Sold	25	26	3- %	224	195	14 %
Sale Success Ratio	26%	23 %		25 %	18 %	
% Sales to Listings	25%	32 %		28 %	22 %	
Avg Price/Unit	152,554	143,399	6 %	256,716	164,064	56 %
Active Listings	560	695	19- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,813,850	3,728,380	2 %	57,504,578	31,992,482	79 %
Units Listed	99	82	20 %	795	880	9- %
Units Sold	25	26	3- %	224	195	14 %
Sale Success Ratio	26%	23 %		25 %	18 %	
% Sales to Listings	25%	31 %		28 %	22 %	
Avg Price/Unit	152,554	143,399	6 %	256,716	164,064	56 %
Active Listings	562	699	19- %			

IC&I - INDUSTRIAL/COMMERCIAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,394,000	5,258,900	73- %	46,810,655	25,934,400	80 %
Units Listed	27	17	58 %	184	125	47 %
Units Sold	3	6	50- %	35	23	52 %
Sale Success Ratio	17%	28 %		18 %	21 %	
% Sales to Listings	11%	35 %		19 %	18 %	
Avg Price/Unit	464,666	876,483	46- %	1,337,447	1,127,582	18 %
Active Listings	103	107	3- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT September 30, 2021

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	57,972,215	30,984,500	87 %	507,269,427	320,839,277	58 %
Units Listed	67	63	6 %	682	644	5 %
Units Sold	23	33	30- %	314	228	37 %
Sale Success Ratio	42%	41 %		43 %	36 %	
% Sales to Listings	34%	52 %		46 %	35 %	
Avg Price/Unit	2,520,531	938,924	168 %	1,615,507	1,407,189	14 %
Active Listings	367	433	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	59,366,215	36,243,400	63 %	554,080,082	346,773,677	59 %
Units Listed	94	80	17 %	866	769	12 %
Units Sold	26	39	33- %	349	251	39 %
Sale Success Ratio	36%	38 %		37 %	34 %	
% Sales to Listings	27%	48 %		40 %	32 %	
Avg Price/Unit	2,283,315	929,317	145 %	1,587,622	1,381,568	14 %
Active Listings	470	540	12- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,911,000	7,027,000	44- %	111,529,900	55,440,500	101 %
Units Listed	22	14	57 %	241	190	26 %
Units Sold	2	5	60- %	35	19	84 %
Sale Success Ratio	10%	29 %		16 %	9 %	
% Sales to Listings	9%	35 %		14 %	10 %	
Avg Price/Unit	1,955,500	1,405,400	39 %	3,186,568	2,917,921	9 %
Active Listings	181	158	14 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT September 30, 2021

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,911,000	7,027,000	44- %	111,529,900	55,440,500	101 %
Units Listed	22	14	57 %	241	190	26 %
Units Sold	2	5	60- %	35	19	84 %
Sale Success Ratio	10%	29 %		16 %	9 %	
% Sales to Listings	9%	35 %		14 %	10 %	
Avg Price/Unit	1,955,500	1,405,400	39 %	3,186,568	2,917,921	9 %
Active Listings	181	158	14 %			

IC&I - MULTI FAMILY

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	2	3	33- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	2	0 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,175,000	0	0 %	138,243,000	30,853,888	348 %
Units Listed	17	15	13 %	140	98	42 %
Units Sold	3	0	0 %	26	7	271 %
Sale Success Ratio	20%	0 %		22 %	7 %	
% Sales to Listings	17%	0 %		18 %	7 %	
Avg Price/Unit	11,391,666	0	0 %	5,317,038	4,407,698	20 %
Active Listings	77	62	24 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,175,000	0	0 %	138,243,000	30,853,888	348 %
Units Listed	18	15	20 %	142	101	40 %
Units Sold	3	0	0 %	26	7	271 %
Sale Success Ratio	20%	0 %		22 %	7 %	
% Sales to Listings	16%	0 %		18 %	6 %	
Avg Price/Unit	11,391,666	0	0 %	5,317,038	4,407,698	20 %
Active Listings	79	64	23 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT September 30, 2021

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,394,000	5,258,900	73- %	46,810,655	25,934,400	80 %
Units Listed	28	18	55 %	187	132	41 %
Units Sold	3	6	50- %	35	23	52 %
Sale Success Ratio	17%	27 %		17 %	20 %	
% Sales to Listings	10%	33 %		18 %	17 %	
Avg Price/Unit	464,666	876,483	46- %	1,337,447	1,127,582	18 %
Active Listings	107	113	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	99,872,065	41,739,880	139 %	814,546,905	439,126,147	85 %
Units Listed	205	173	18 %	1,857	1,808	2 %
Units Sold	53	64	17- %	599	449	33 %
Sale Success Ratio	28%	29 %		30 %	22 %	
% Sales to Listings	25%	36 %		32 %	24 %	
Avg Price/Unit	1,884,378	652,185	188 %	1,359,844	978,009	39 %
Active Listings	1,185	1,348	12- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	101,266,065	46,998,780	115 %	861,357,560	465,060,547	85 %
Units Listed	233	191	21 %	2,044	1,940	5 %
Units Sold	56	70	20- %	634	472	34 %
Sale Success Ratio	27%	29 %		29 %	22 %	
% Sales to Listings	24%	36 %		31 %	24 %	
Avg Price/Unit	1,808,322	671,411	169 %	1,358,608	985,297	37 %
Active Listings	1,292	1,461	11- %			